



SEBASTIAN ESPINOSA, BCOM, CCIM, RI (BC)

PERSONAL REAL ESTATE CORPORATION

Senior Vice President | Industrial Sales & Leasing

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CAREER SUMMARY

Sebastian joined Lee & Associates Vancouver shortly after graduating from Royal Roads University in September 2010. Prior to transitioning into brokerage, Sebastian was a research analyst for industrial markets.

Sebastian has been directly involved in over 700 transactions since beginning his career at Lee & Associates, brokering over \$615,000,000 in aggregate real estate sales & leasing transaction volume, selling over 9,000,000 square feet of real estate, representing industrial users, landlords and developers.

BUSINESS CREDENTIALS

- 2011 to Present: Lee & Associates Vancouver

ACADEMIC CREDENTIALS

- Bachelor of Commerce in Entrepreneurial Management, Royal Roads University
- Marketing Management, Professional Real Estate Diploma, British Columbia Institute of Technology
- Directed Studies Program, Honours, British Columbia Institute of Technology
- Trading Services Licensing, Sauder School of Business, University of British Columbia
- CCIM (Certified Commercial Investment Member) Certificate #21754
- Real Estate Institute of BC - Designee, Certificate #12537
- Real Estate Board of Greater Vancouver, Commercial Division, Certificate #1121
- SIOR (Society of Industrial and Office Realtors), Certificate #71795

ASSOCIATIONS & PROFESSIONAL DESIGNATIONS

- National Association of Industrial and Office Properties (NAIOP)
- Urban Development Institute (UDI)
- Surrey Board of Trade (member since 2013)
- Greater Langley Chamber of Commerce (member since 2016)
- Development & Land Use Committee, Surrey Board of Trade (SBOT)
- Tri-Cities Chamber of Commerce (member since 2020)

NOTABLE ASSIGNMENTS

- Lease of 122,698 SF on 5.65 acres to Save-On-Foods – value of \$8,900,000
- Lease of 123,500 SF on 5.0 acres to Thomson Technology – value of \$18,450,900
- Lease of 84,083 SF on behalf of Pinnacle Development
- Sale of 4.51 acre industrial development site in North Surrey – \$12,800,000
- Sale of 5.0 acre industrial development site in South Surrey – \$10,000,000
- Sale of 60,158 SF facility on 2.958 acres – \$11,000,000

PARTIAL CLIENT LIST

