



# SEAN OGILVIE

Vice President | Retail Sales & Leasing

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## SAMPLE CLIENT LIST

- ▶ Scotia Bank
- ▶ TD Bank
- ▶ Best Buy
- ▶ The Jim Pattison Group
- ▶ Starbucks
- ▶ Mr. Pet's
- ▶ Dollarama
- ▶ Tim Hortons
- ▶ The UPS Store
- ▶ First Capital
- ▶ Canada Lands Company
- ▶ Riocan
- ▶ Great Clips
- ▶ First Capital
- ▶ McDonald's Canada
- ▶ Noort Homes
- ▶ Sungiven Foods

## CAREER SUMMARY

Sean has been active in the commercial real estate industry since 1997. During that time, Sean has earned a reputation as one of the top retail brokers in British Columbia. Sean has demonstrated a great track record for pro-actively dealing with multiple or long term vacancy issues. Sean brings valuable insight into the unique sub-markets that make up the Lower Mainland's commercial nodes, which is very useful for tenant mix evaluation and property positioning. Sean has also proven to be very effective in assisting tenants to tap into their primary and secondary target market.

Sean is currently licensed with Agent (nominee) status and holds a real estate diploma from BCIT, where he finished among the top of his class. Sean continues to fine tune and broaden his skill set by attending industry related workshops on a regular basis. Sean is also a member of the International Council of Shopping Centres (ICSC).

## EXPERIENCE

- 2014 to Present: Lee & Associates Vancouver
- 1999 to 2014: Colliers International
- 1997 to 1999: Royal LePage Commercial

## EDUCATION

- Marketing Management, Real Estate Program, British Columbia Institute of Technology

## ASSOCIATIONS

- National Association of Industrial and Office Properties (NAIOP)
- Real Estate Board of Greater Vancouver (REBGV)
- Urban Development Institute (UDI)
- International Council of Shopping Centres (ICSC)