



# DON MUSSENDEN

Investment and Commercial Sales & Leasing

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## PARTIAL CLIENT LIST

- ▶ Petro Canada
- ▶ Woolworth Canada Inc.
- ▶ TD Canada Trust
- ▶ Vancouver Film School
- ▶ Bank of Montreal
- ▶ Western Town Community College
- ▶ Heritage Office Furnishings
- ▶ Hollyburn Properties
- ▶ Vancity Credit Union
- ▶ Jayberg Enterprises Ltd.
- ▶ CMHC Granville Island
- ▶ Chartered General Accountants Association of BC
- ▶ Copula House International Inc
- ▶ Pacific Columbia Holdings
- ▶ TPMG Capital Ltd.
- ▶ Mondivan Holdings Ltd.
- ▶ Reliance Insurance Ltd.

## CAREER SUMMARY

Don has specialized in commercial real estate for over 30 years. His extensive career experience includes:

- Acquisitions management for closed-end real estate investment fund for pension fund investors;
- Residential and commercial development;
- Property management for a commercial real estate portfolio;
- Court appointed receiver manager;
- Lease negotiation, administration, and property acquisition for a corporate portfolio of branch operations.

Don's brokerage services include site-assembly and acquisition for developers and users, investment property sales and acquisitions, commercial and industrial sales and leasing, asset management and property repositioning strategies, and property assessment appeals.

## EXPERIENCE

- 1990 to Present: Lee & Associates Vancouver

## EDUCATION

- Bachelor of Commerce, Urban Land Economics, University of British Columbia

## ASSOCIATIONS

- Real Estate Board of BC, member and past director of Commercial Division
- Real Estate Board of Greater Vancouver, chairman of Government Affairs Committee
- National Association of Industrial and Office Properties (NAIOP)

## CONSULTING

- Retail-Commercial District Small Business Study: Consultant to City of Vancouver
  - Sub-consultant to Urban Systems and Commercial Marketing Inc.

BMO  Bank of Montreal Vancity

VFS   CGA™