



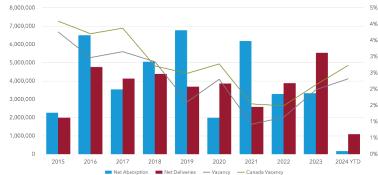
INDUSTRIAL MARKET OVERVIEW

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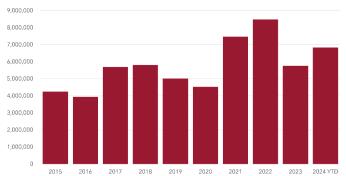
Vancouver's industrial market continues to stabilize with the regional vacancy rate increasing by 50 basis points to 2.2% while asking lease rates continue to plateau at \$20 PSF. This quarter, the Bank of Canada cut interest rates by 25 bps from 5.00% to 4.75% with anticipated decreases throughout the year. Bosa Properties acquired Fama Business Park, a 316,000 SF multi-building industrial site in Surrey for \$93M signaling ongoing resiliency in the Vancouver market. Development activity remains strong with 6.6M square feet of large bay warehouse and distribution projects coupled with small-to-mid bay speculative strata developments signaling continued confidence for future demand within the Vancouver industrial market.

| MARKET INDICATORS | Q2 2024 | Q1 2024 | Q4 2023 | Q3 2023 | Q2 2023 |
|---|-------------|-------------|-------------|-------------|-------------|
| Qtrly Net Absorption SF | 2,604,545 | 3,750,241 | 3,326,783 | 4,028,310 | 3,050,257 |
| Vacancy Rate | 2.24% | 1.87% | 1.98% | 1.66% | 1.16% |
| Avg NNN Asking Rate PSF | \$20.97 | \$21.04 | \$21.07 | \$20.76 | \$20.32 |
| ▲ SF Under Construction | 6,590,043 | 6,222,693 | 5,726,055 | 7,373,528 | 9,532,884 |
| Inventory SF | 274,837,419 | 274,192,804 | 273,736,152 | 272,091,316 | 269,218,192 |

NET ABSORPTION, NET DELIVERIES, & VACANCY



UNDER CONSTRUCTION



| TOP SALE TRANSACTIONS BY SF | SIZE | SALE PRICE | BUYER / SELLER | BUILDING CLASS |
|--------------------------------------|------------|-------------------------------|--|----------------|
| 15050 54A Avenue Surrey BC | 315,128 SF | \$93,000,000* \$295.00 PSF | Bosa Properties CanFirst Capital Management | Class B |
| 6440 Beresford Street Burnaby, BC | 60,673 SF | \$18,850,000* \$311.00 PSF | 1343769 B.C. Ltd. Broadway Properties Ltd. | Class B |
| 5760 Production Way Langley, BC | 48,717 SF | \$15,250,000* \$313.00 PSF | Fast Track Ventures, Inc. Basic Developments Ltd. | Class B |

*All numbers shown are in Canadian dollars (CAD)

| TOP LEASE TRANSACTIONS BY SF | SIZE | LANDLORD | TENANT | TENANT INDUSTRY |
|------------------------------------|------------|-----------------------------|------------------------------------|-------------------|
| 5827 274th Street Langley, BC | 259,590 SF | Beedie | Masonite International Corporation | Manufacturing |
| 8151 Churchill Street Delta, BC | 109,932 SF | Dayhu Group of Companies | AFOD Ltd. | Food Distribution |
| 20146 100A Avenue Langley, BC | 77,029 SF | Austeville Properties | Kirmac Collision & Autoglass | Automotive |



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